

Letter from Oliver Hall, allmanhall's Managing Director

The start of September sees the commencement of a new academic year, and further reopening of many business settings. The challenges presented by coronavirus and the focus to make organisations and catering environments 'Covid-secure' is no doubt all-consuming.

During lockdown, whilst continuing to provide our expert food procurement solution for a number of clients that stayed open, we also been there for our clients through several, wide-reaching new initiatives. From the creation of a PPE package to the provision of operational guidance; from a packed lunch and 'single pot' food offering to the launch of click and collect technology for advanced meal ordering; from ongoing supplier negotiations and management, to an information hub via our client portal, The Pass. allmanhall have been supporting our clients, throughout and this will continue...

In this next chapter, our purpose very much endures – to enable the best food, and the best cost savings, with the best support.

As the new 'Covid-secure' operational processes settle into place, naturally focus will return to reducing costs and improving value. This is our very reason for being; it is our core objective on your behalf. We pride ourselves on being leading independent food procurement experts.

We fully understand the challenges of increased costs and budgetary pressures. We will not cease to rigorously analyse, tender and negotiate the food supply chain, to ensure that the essential cost savings we deliver for our clients continue to lead the way. This is balanced with the overriding purpose to meet our clients' requirements from a quality and service perspective.

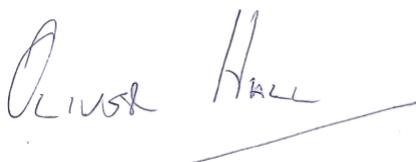
As has been true of many organisations, we were forced to work remotely and to evolve. We have therefore invested in our technology and training to enable seamless collaboration amongst our team, to ensure we deliver for our clients. We are now able to offer our proposition irrespective of what future developments may unfold.

I would like to thank our clients for the continued partnerships – each of these relationships is extremely valued and important. I would also like to thank our team, every one of whom has been exceptional during these challenging times and are relentlessly focused on delivering what our clients need.

If you have any questions, please do not hesitate to contact me, or any of the team. We are all here to help.

In the meantime, I wish you all the best with regards to operational matters, your safety and your health, and that of your team and your community. We look forward to supporting you in any way we can, through the next phases and beyond.

With very best wishes



Oliver Hall
Managing Director