

## Open Letter: Impact of lockdown on our foodservice supply partners

Further to the briefing given by the Prime Minister that the country will enter another national lockdown from today, I am writing to update you on the situation of the catering and foodservice supply chain, that we collaboratively rely on and is managed by allmanhall as part of our partnership.

Needless to say, all elements of the supply chain have been under extreme pressure as a result of the pandemic. Now, with the nationwide closure of the hospitality and leisure sectors, and therefore a further significant reduction in trading volumes, additional impacts on foodservice suppliers will, understandably, be felt.

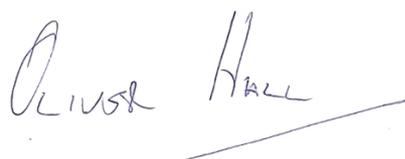
For those organisations able to remain open, please be aware that there may be a need for supply adjustments during this second period of national lockdown. Many foodservice suppliers, still recovering from the initial lockdown, are now carrying out impact assessments, appraising their resource requirements and will need to control costs and optimise distribution. We are in constant dialogue with the suppliers and are already advising you and your teams of specific changes as we become aware of them. Our team will continue working with yours, to communicate any adjustments and offer advice and support for these.

I hope that your organisation will be able to continue to support and extend empathy to your valued suppliers during this challenging trading time, understanding that some flexibility around delivery days and product availability may be required, for what will hopefully only be a four-week period.

Thank you for your understanding and help in ensuring that the foodservice industry and the suppliers within it, have a chance to thrive into the future. This will ultimately mean that they will be there to serve you, for the long term.

I hope that you, your family and your wider organisation communities are, and remain, safe and well during these times.

With best wishes,



Oliver Hall  
Managing Director, allmanhall